



BELOW THE SURFACE

Conversations for men by men

STRATEGIC PARTNERSHIPS MANAGER

JOB POSTING

The ideal candidate is a hard-working team player who will play a critical role in identifying and pursuing partnerships with other companies and individuals that will help further our mission.

Responsibilities

- Create the partnership strategy and manage partnership relations
- Identify partnerships with companies and individuals that further our mission
- Draft compelling propositions and clear pitch decks, and work with the central team on pursuing partnership opportunities
- Negotiate the best possible collaborations for Below The Surface and skillfully overcome any partner objections, always aiming to further the company mission
- Manage relationships with Below The Surface's partners and collaborators

Qualifications

- You are passionate about our mission to celebrate vulnerability in men and create positive examples
- You are an excellent negotiator and charismatic people-person who can overcome challenging hurdles and consistently push partnerships over the line
- You have great problem solving skills
- You are a self starter with relentless drive and ability to manage multiple projects at once
- You have excellent verbal and written communication skills

This is an unpaid position.

To apply, go to the Apply Now button on our careers page www.belowthesurfacehq.com/careers or email your application and/or questions to belowthesurfacehq@gmail.com.

Seniority Level
Entry Level
Employment Type
Part-Time